

Matrix to Evaluate Project Funding Options

Instructions

- 1) Adjust the weighting factor (1-10), based on the importance/desirability of the criterion (10 = most important)
- 2) Place a 1 in the appropriate box if the answer is "Yes"
- 3) Place a 0 in the appropriate box if the answer is "No"
- 4) The matrix will calculate a Total Weighted Score, which indicates the most desirable option

Project Funding Option	Preserve Internal Capital	Preserve Borrowing Capacity	Capital Expense	Operating Expense	Term > 10 years	Expense Neutral / Cash Flow Positive in Year 1	Transaction Costs	TOTAL WEIGHTED SCORE
Weighting Factor	10	5	7	10	10	10	10	
Fund Internally	0	1	1	0	0	0	1	22
B-Note	1	0	1	0	0	0	1	27
MESA	1	1	0	1	0	1	0	35
PACE	1	1	0	1	1	1	0	45