Better Buildings Alliance
Annual Open House Webinar

Mon, Oct 19th, 2015
2:00 PM - 3:00 PM EDT
Welcome & Introductions

Better Buildings Team Members on Today’s Call:

Holly Carr, DOE
Retail Lead

Cindy Zhu DOE
CRE Lead

Andy Mitchell DOE
Hospitality Lead

Sultan Latif DOE
Food Service, Healthcare and Higher Ed Lead

Cara Bastoni, ICF
Food Service & Grocery Account Manager

Zach Abrams, ICF
Retail Account Manager

Jacob Dowling, JDM
Commercial Real Estate Account Manager

Samantha Stafford, JDM
Healthcare & Hospitality Account Manager

John Jameson, ICF
Higher Education Account Manager
Agenda

- Better Buildings Alliance Overview
- 2016 Sector Activities
- Technology and Market Solutions Opportunities
- Program events, announcements & communications
- Q&A
# Better Buildings Alliance: How is it organized?

<table>
<thead>
<tr>
<th>Technology Solutions Teams</th>
<th>Market Solutions Team</th>
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<tbody>
<tr>
<td>Lighting</td>
<td>Financing Strategies</td>
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<tr>
<td>Space Conditioning</td>
<td>Leasing and Tenant Engagement</td>
</tr>
<tr>
<td>Plug &amp; Process Loads</td>
<td>Training / Workforce</td>
</tr>
<tr>
<td>Refrigeration</td>
<td>Appraisals and Valuation</td>
</tr>
<tr>
<td>Energy Information Systems</td>
<td>Data Access</td>
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<tr>
<td>Renewables Integration</td>
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## Technology Solutions Teams
- Lighting
- Space Conditioning
- Plug & Process Loads
- Refrigeration
- Energy Information Systems
- Renewables Integration

## Market Solutions Team
- Financing Strategies
- Leasing and Tenant Engagement
- Training / Workforce
- Appraisals and Valuation
- Data Access
## Better Buildings Alliance Snapshot

<table>
<thead>
<tr>
<th>Membership</th>
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<tbody>
<tr>
<td><strong>Number of Member Organizations</strong></td>
<td>199 (165 members, 34 affiliates)</td>
</tr>
<tr>
<td><strong>Square Feet Represented</strong></td>
<td>9.7 Billion</td>
</tr>
<tr>
<td><strong>Percent of U.S. Commercial Buildings</strong></td>
<td>11%</td>
</tr>
<tr>
<td><strong>New Members in 2015</strong></td>
<td>13 (7 members, 6 affiliates)</td>
</tr>
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<table>
<thead>
<tr>
<th>Teams</th>
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</thead>
<tbody>
<tr>
<td><strong>Number of Technology and Market Solutions Teams</strong></td>
<td>13</td>
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<table>
<thead>
<tr>
<th>Activities</th>
<th></th>
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<tbody>
<tr>
<td><strong>Energy Savings Activities Available to Members</strong></td>
<td>60+</td>
</tr>
</tbody>
</table>
Welcome to New Members!
Steering Committees: Setting Priorities

Better Buildings Alliance Steering Committee Chairs, 2014-2016

Susan Corry, University of Maryland
Chris Magee, MGM Resorts International
Ray Hobbs, Kelco Management
Eric Duchon, Cushman & Wakefield
Kyle Wilkes, JCPenney
Corey Zarecki, Gundersen Health System
Commercial Sector Updates
There are currently 52 members in the Commercial Real Estate sector, accounting for nearly 6 billion sq. ft.; about 35% of the sector’s floorspace in the U.S. market.

For more information contact:
Jacob Dowling, JDM
Account Manager
703-873-7143
jdowling@jdmgmt.com

<table>
<thead>
<tr>
<th>Membership</th>
<th>More Info</th>
</tr>
</thead>
<tbody>
<tr>
<td>The JBG Companies</td>
<td>Kilroy Realty</td>
</tr>
<tr>
<td>Cox Enterprises</td>
<td>Transwestern</td>
</tr>
<tr>
<td>Kimco Realty Corporation</td>
<td>Cassidy Turley</td>
</tr>
<tr>
<td>Liberty Property Trust</td>
<td>Related Companies</td>
</tr>
<tr>
<td>Newmark Knight Frank</td>
<td>Hines</td>
</tr>
<tr>
<td>Cushman and Wakefield</td>
<td>Bank of America</td>
</tr>
<tr>
<td>Prologis</td>
<td>Colliers</td>
</tr>
<tr>
<td>Tishman Speyer</td>
<td>Forest City Enterprises</td>
</tr>
<tr>
<td>CBRE</td>
<td>The Westfield Group</td>
</tr>
<tr>
<td>Deutsche Asset &amp; Wealth Management</td>
<td>IBM</td>
</tr>
<tr>
<td>PNC Financial Services Group</td>
<td>USAA Real Estate Company</td>
</tr>
<tr>
<td>Jones Lang LaSalle</td>
<td>Columbia Association</td>
</tr>
<tr>
<td>Regency Centers</td>
<td>Living City Block</td>
</tr>
<tr>
<td>Vornado</td>
<td>MC Realty</td>
</tr>
<tr>
<td>Glenborough</td>
<td>Mesa Lane Partners, LLC</td>
</tr>
<tr>
<td>Clarion Partners</td>
<td>Principal Real Estate Investors</td>
</tr>
<tr>
<td>AtSite</td>
<td>Prudential Financial, Inc.</td>
</tr>
<tr>
<td>CC Frost Properties, Ltd.</td>
<td>Retail Properties of America</td>
</tr>
<tr>
<td>Community Services Agency &amp; Development Corporation</td>
<td>Ryan Companies US, Inc.</td>
</tr>
<tr>
<td>Dacra Development</td>
<td>Sharpe Properties Group, LLC</td>
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<tr>
<td>Denver West</td>
<td>Stream Realty Partners, L.P.</td>
</tr>
<tr>
<td>Equity One Inc.</td>
<td>Studley</td>
</tr>
<tr>
<td>First Potomac Realty Trust</td>
<td>The Malcolm Bryant Corp.</td>
</tr>
<tr>
<td>H&amp;R Block Inc.</td>
<td>U.S. Navy CNIC Facilities and Acquisitions</td>
</tr>
<tr>
<td>Kessinger Hunter &amp; Co</td>
<td>The Tower Companies</td>
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<tr>
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<td>Parmenter Realty Partners</td>
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2015 Sector Accomplishments

- **Priority: Stakeholder Engagement**
  - ENERGY STAR Tenant Engagement Webinar in November 2014
  - 2015 BOMA Conference presentation on Engaging Asset Managers
  - Review and comments on Appraisal Foundation Competency Guidelines

- **Priority: Cogeneration & CHP**
  - Summit Session: CHP Meet Up
  - Held CRE Meet-Up at 2015 Better Buildings Summit to discuss trends, challenges, and opportunities
  - Split Hospitality and CRE Steering Committees to provide more focused efforts
Commercial Real Estate New Resources

- New Resources:
  - Solar PV Decision Guide
  - EMIS Specification and Procurement Guidance
## Sector Priorities

<table>
<thead>
<tr>
<th>Priorities</th>
</tr>
</thead>
<tbody>
<tr>
<td>Understanding and communicating the connection between sustainability and building value to financial decision makers</td>
</tr>
<tr>
<td>Identifying and evaluating skilled engineers</td>
</tr>
<tr>
<td>Identifying and supporting industry efforts to engage and train commercial brokers</td>
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</tbody>
</table>
Retail, Food Service, and Grocery Sector Updates
There are currently 47 members in the Retail, Food Service & Grocery sector, accounting for nearly 2.7 billion sq. ft.; about 19% of the sector’s floorspace in the U.S. market.

For more information contact:
Zach Abrams, ICF
Retail Account Manager
646-334-1174
zach.abrams@icfi.com

Cara Bastoni, ICF
Food Service & Grocery Account Manager
703-225-2915
cara.bastoni@icfi.com

- CEFCO Stores
- Red Robin Gourmet Burgers
- Dunkin' Brands
- Food Lion
- Ford Motor Company
- Hannaford
- Harris Teeter
- PetSmart
- Publix
- REI
- Safeway
- Fresh & Easy
- Walmart
- Costco Wholesale Corporation
- Target
- Lowe’s
- Whole Foods Market
- The Home Depot
- Staples
- Kohl’s Department Stores
- SUPervalu
- Crate & Barrel
- Einstein Noah Restaurant Group, Inc.
- CKE Restaurants Holdings, LLC
- Best Buy
- McDonald’s Corp.
- JC Penney
- Petco
- Chipotle Mexican Grill
- Arby’s Restaurant Group
2015 Sector Accomplishments

- **EMIS for Retail, Food Service, and Grocery**: A webinar was held providing an overview of resources from the EMIS team and examples from retailers. A recording and slides are available [here](#).

- **Business Case Considerations for Proactive RTU Replacement**: Marta Schantz provided a summary of this resource at the RFSG sector breakout at the 2015 Summit.

- **Retrofitting Refrigerated Display Cases with Doors**: Some members have realized energy savings without impacting sales, but we are still looking for someone to share their results publicly.
Retail, Food Service & Grocery New Resources

- Hannaford Case Study, “Trans-critical Carbon Dioxide Supermarket Refrigeration Systems”

- Target Engineering and Right-Sizing RTU Replacements Case Study (2015)

- Walgreens RTU Replacement Case Study on Proactive RTU Replacement
## Sector Priorities

<table>
<thead>
<tr>
<th>Priority</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Green leasing for small box retail and restaurants</td>
<td></td>
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<tr>
<td>Analysis Paralysis - Making data actionable, what to do with the data retailers collect</td>
<td></td>
</tr>
<tr>
<td>Partnering with your utility on customized incentives/Technology Performance Exchange (TPEx)</td>
<td></td>
</tr>
</tbody>
</table>
There are currently 27 members in the Higher Education sector, accounting for over 292 million sq. ft.; about 16% of the sector’s floorspace in the U.S. market.

For more information contact:  
John Jameson, ICF  
Account Manager  
303-792-7828  
John.jameson@icfi.com

Membership

- Stanford University
- University of California, Irvine
- Loyola University
- University of Hawaii at Manoa
- Grand Valley State University
- University of California, Merced
- Massachusetts Institute of Technology (MIT)
- Arizona State University
- Cornell University
- University of Colorado Boulder
- Michigan State University
- University of Utah
- San Mateo Community College District
- Emory University
- University of South Carolina
- University of Miami
- Portland State University
- Clark Atlanta University
- Tulane University
- University of California, Davis
- University of Massachusetts Medical School
- University of Miami
- Washtenaw Community College
- University of Wisconsin
- University of Maryland
- University of California, Berkeley
2015 Accomplishments

- Peer exchange call on recruiting and retaining skilled energy and facilities staff, distributed resources afterwards
- New Affiliate partnerships with APPA, NACUBO, and Sustainable Endowments Institute
- Convened higher education facilities benchmarking session at 2015 Better Buildings Summit to discuss measurement, metering and developing an industry benchmark
## Higher Education Sector Priorities

<table>
<thead>
<tr>
<th>Sector Priorities</th>
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<tbody>
<tr>
<td>Continuous commissioning, fault detection and controls optimization</td>
</tr>
<tr>
<td>Addressing campus growth</td>
</tr>
<tr>
<td>Facilities benchmarking through Building Performance Database</td>
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Healthcare Sector Updates
### Healthcare Members Compared to Market

<table>
<thead>
<tr>
<th>Floor space</th>
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<tbody>
<tr>
<td>93%</td>
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<tr>
<td>7%</td>
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</table>

There are currently 29 members in the Healthcare sector, accounting for nearly 0.3 billion sq. ft.; about 7% of the sector’s floor space in the U.S. market.

For more information contact:
Samantha Stafford, JDM Account Manager
703-639-4265
sstafford@jdmgmt.com

### Membership

<table>
<thead>
<tr>
<th>Healthcare Sector Members</th>
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<tbody>
<tr>
<td>Ascension Health</td>
</tr>
<tr>
<td>Beaumont Health System</td>
</tr>
<tr>
<td>Bon Secours St. Francis Health System</td>
</tr>
<tr>
<td>Broward Health North</td>
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<tr>
<td>Catholic Health Initiatives (CHI)</td>
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<tr>
<td>CentraCare Health</td>
</tr>
<tr>
<td>Cleveland Clinic Foundation</td>
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<tr>
<td>Defense Health Agency (DHA)</td>
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<tr>
<td>Gundersen Health System</td>
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<tr>
<td>Health Care REIT</td>
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<tr>
<td>HealthSouth</td>
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<tr>
<td>Hospital Corporation of America</td>
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<tr>
<td>Inova Health System</td>
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<tr>
<td>Kaiser Permanente</td>
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<tr>
<td>Legacy Health</td>
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<tr>
<td>Lincoln Harris</td>
</tr>
<tr>
<td>Mayo Clinic</td>
</tr>
<tr>
<td>New York-Presbyterian Hospital</td>
</tr>
<tr>
<td>North Shore-Long Island Jewish Health System</td>
</tr>
<tr>
<td>Providence Health &amp; Services</td>
</tr>
<tr>
<td>Southwestern Vermont Health Care</td>
</tr>
<tr>
<td>Summa Health System</td>
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<tr>
<td>U.S. Department of Veterans Affairs (VA)</td>
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<tr>
<td>University of Maryland Medical Center</td>
</tr>
<tr>
<td>UPMC: University of Pittsburgh Medical Center</td>
</tr>
<tr>
<td>University of South Alabama Medical Center</td>
</tr>
<tr>
<td>University of Utah Health Care</td>
</tr>
<tr>
<td>Veteran Health Administration</td>
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<tr>
<td>Westchester Medical Center</td>
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</tbody>
</table>
2015 Accomplishments

- Peer Exchange
  - Ventilation Setbacks for Healthcare Facilities
  - Lighting for Improved Environment of Care

- Financing Energy Efficiency Projects Conference
  Presentations with DOE Leads - HFMA and CleanMed
# Healthcare Sector Priorities

<table>
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<tbody>
<tr>
<td>Evaluating offerings for building controls/ analytics /EMIS</td>
</tr>
<tr>
<td>Optimizing air exchange rates in hospitals</td>
</tr>
<tr>
<td>Managing energy consumption of central plants and related equipment</td>
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</tbody>
</table>
Hospitality Sector Updates
There are currently 10 members in the Hospitality sector, accounting for over 965 million sq. ft.; about 23% of the sector’s floor space in the U.S. market.

For more information contact:
Samantha Stafford, JDM
Account Manager
703-639-4265
sstafford@jdmgmt.com

Membership

- Hilton Worldwide
- Hyatt Hotels Corporation
- IHG (InterContinental Hotels Group)
- Kelco Management & Development
- The Kessler Collection
- Marriott International
- MGM Resorts International
- Saunders Hotel Group
- The Walt Disney Co.
- Wyndham Worldwide
## Hospitality Sector Priorities

<table>
<thead>
<tr>
<th>Sector Priorities</th>
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<tbody>
<tr>
<td>Utilizing building controls/EMIS and Evaluating offerings for EMIS</td>
</tr>
<tr>
<td>Evaluating and financing solar PV at Hospitality properties</td>
</tr>
<tr>
<td>Hospitality industry benchmarking</td>
</tr>
</tbody>
</table>
Tech & Market Solutions Team Updates
Join a Tech Team!

2016 Technology Solutions Teams

1. Lighting
2. Space Conditioning
3. Refrigeration
4. Plug and Process Loads
5. Renewable Integration
6. Energy Management Information Systems
What’s Happening in 2016?

- The Food Service Team will wrap into the food service sector and other tech teams.
- The Laboratory technical team will wrap up, but still be supported through work on market solutions and other technology solutions teams; an MOU is in place with the International Institute for Sustainable Labs (I2SL).
- Focus on getting the word out about existing resources, increasing use.
Partner input!
Ongoing input is appreciated through the Technology Solutions Teams. We are hosting discussion webinars on High Impact Technologies (HITs) at the following times:

- Thursday, October 22nd, 9-10 PT/11-12 ET
- Wednesday, October 28th, 1-2 PT/4-5 ET

Please reach out to Collin Weber from Navigant Consulting (Collin.weber@navigant.com), which is supporting this program, and let him know of your time/date preference and who from your organization would like to attend.

For more information contact:
Amy Jiron, Hit Catalyst - Tech Team Demos
amy.jiron@ee.doe.gov
720-339-7475
Interior Lighting Campaign (ILC)

- Recognition for best practices and energy savings at the BOMA Conference in 2016
- Real Building Demonstrations
  - 10 advanced lighting controls demonstrations with the Design Lights Consortium
  - LED luminaires, controls strategies and retrofit kits
- Join today! As a participant or a supporter (such as utility, efficiency organizations, ESCO, lighting designers, lighting manufacturers, or others that support ILC goals)

**www.interiorlightingcampaign.org**

For more information contact:
Linda Sandahl, Lighting Tech Team Lead
linda.sandahl@pnnl.gov 503-417-7554
Lighting and Electric Team: ILC

Goal: 100,000 troffers replaced or newly installed by May 2016

1 Million

MAY 2016

APRIL 2016

FEBRUARY 2016

DECEMBER 2015

JUNE 2015

AUGUST 2015

OCTOBER 2015

120,000

239,000
Lighting and Electric Team: LEEP

Lighting Energy Efficiency Parking Campaign

It's easy to take the LEEP

Join the team
Save electricity and money
Get recognized for success

Join

http://www.leepcampaign.org/tools-amp-information.html
Space Conditioning Team: Advanced RTU Campaign (ARC)

- Promotes high-efficiency RTU solutions, high-efficiency replacements, and new installations
- Advanced control retrofits
- Quality Installation and maintenance

www.advancedrtu.org
Space Conditioning Team: Advanced RTU Campaign (ARC)

- 2015 Activities: 386 Million kWh and $8.65 million in savings
  - Commitments to retrofit/replace 43,000 Rooftop Units, 54 participating organization, 165 supporting partners representing.
  - Coming Soon: The Business Case for RTU Replacement
  - 2016 awards at the PRSM National Conference in April
  - 4K+ website hits to ARC; it is very popular

- 2016 Plans
  - ARC Goal = 75,000 Rooftop Units
  - Systems View of Central Plants and Ventilation Guide for Retail

- Real Building Demonstrations
  - Smart Air Scrubbers for HVAC Load Reduction
  - Big Ass Fans (with comfort control) kicking off this fall

For more information contact:
Michael Deru, Space Conditioning Tech Team Lead - michael.deru@nrel.gov
Plug and Process Loads team

- **2015 Activities**
  - Resources
    - Advanced Power Strip (APS) Specification
    - “How to” guide for use with the technology
    - Utility Incentives Snapshot
  - Coming soon: Decision Guide for Enterprise Adoption of Advanced Power Strips

- **2016 Plans**
  - Case study on net zero building plug loads
  - Comparison study of desktop vs. cloud computing

**For more information contact:**
Rois Langer, Plug & Process Load Tech Team Lead
margarete.langner@nrel.gov
303-275-4329
Renewable Integration Team

2015 Activities
- Created PV Installation Guide for:
  - Healthcare
  - Hospitality
  - Commercial Real Estate (Leased buildings)
- Co-hosted webinar meeting on PV for healthcare, Hospitality coming up on November 10th.
- Developed Ten Case Studies to compliment the “mini-guides”

2016 Plans
- Continue to respond to member needs and address high impact technology
- Energy storage

For more information contact:
Jay Paidipati, Renewable Integration Tech Team Lead
jpaidipati@navigant.com; 303-728-2489

Jeff Thompson, CEO of Gundersen Health System. Photo credit: Gundersen Health System.
Energy Management Information Systems (EMIS) Team

- **2015 Activities**
  - Published and EMIS procurement guide with draft RFP
  - Finalized the EMIS Primer: holistic introduction to the use and adoption

- **2016 Plans**
  - **EMIS Campaign!** to launch in 2017, contact me andrew.mitchell@ee.gov.doe to engage in strategic development.
  - Real building demonstrations
  - What EMIS issues are you seeing in CRE?

**For more information contact:**
Jessica Granderson, EMIS Tech Team Lead
jgranderson@lbl.gov
510-486-6792
2015 Activity

Based on member feedback, established working groups to address the major challenges facing the industry:

- Performance Metric
- Integrated Solution Business Model
- Utility Incentives

The “experiment” yielded a lot of information, but ultimately we decided not to pursue the groups.

2016 Plans

- Focus on the HIT recognized refrigeration doors
- Ongoing project on alternative refrigerants with Whole Foods Market

For more information contact:
Robert Zogg, Refrigeration Tech Team Lead
robert.zogg@navigant.com
2015 Activities:
- Walk in Cooler/Freezer summary
- Demand Control Kitchen Ventilation guide forthcoming
2015 Activities:
- Updated Ultralow Temperature Freezer specification and tool
- Supported I2SL benchmarking tool and conference
- Finalized the I2SL MOU
Market Solutions & Accelerators

- **Green Leasing**
  - Green Lease Leaders now own, manage or occupy more than 800 million square feet
  - 2016 application now under development

- **Data Access**
  - Energy Data Accelerator (EDA) will wrap up this year
  - EDA will publish resources and best practices for others to leverage

- **Valuing Energy Efficiency**
  - Energy Matters! New training for appraisal and valuation professionals.
  - Scoping study on sustainability mortgage underwriting
  - Develop a feasibility study on energy efficiency improvements through the design and construction of tenant spaces

- **Workforce Development**
  - [Support the Better Buildings Workforce Initiative](#)
  - Voluntary national guidelines to improve quality and consistency of credentials for energy-related jobs
Better Buildings Challenge
Join the Better Buildings Challenge: Leadership Circle

- Set a public goal of 20% or greater energy savings.
- Report annually on progress.
- Share best practices.
Better Buildings Challenge: What’s in it for you?

- Elevates energy efficiency to company leadership
- Validation of internal energy reporting
- White House recognition events
- In-store media events with DOE
- Conferences and publications
NEW! Better Buildings Solution Center

Proven Solutions for:
• Large and small buildings
• All sectors
• Specific building types

Search by:
• Your energy efficiency barrier
• Your sector
• Your city or state

betterbuildingssolutioncenter.energy.gov/
2016
SAVE THE DATE
BETTER BUILDINGS SUMMIT
WASHINGTON, DC • MAY 9–11
Many ways to stay informed!

Follow us on social media!
- Twitter: @BetterBldgsDOE
- LinkedIn
- YouTube

Sign up for newsletters!
- **Beat Blog** (weekly posts)
  - Interviews/Q+As, follow-up pieces from partner events and press releases; solution deeper dive
- **Bulletin**
  - Monthly digest of new solutions, partners, news, events
- **Get Involved**
  - Monthly call to action email listing events, webinars, ways to participate with Better Buildings
- **Top-10 Solutions**
  - Monthly top ten viewed solutions

Participate in monthly webinar series

Check out the newsroom for press on events highlighting partner accomplishments
Questions?
<table>
<thead>
<tr>
<th>SECTOR</th>
<th>DOE LEAD</th>
<th>ACCOUNT MANAGER</th>
</tr>
</thead>
<tbody>
<tr>
<td>COMMERCIAL REAL ESTATE</td>
<td>Cindy Zhu&lt;br&gt;DOE Better Buildings&lt;br&gt;202-586-9193&lt;br&gt;<a href="mailto:cindy.zhu@ee.doe.gov">cindy.zhu@ee.doe.gov</a></td>
<td>Jacob Dowling, JDM&lt;br&gt;Account Manager&lt;br&gt;703-873-7143&lt;br&gt;<a href="mailto:jdowling@jdmgmt.com">jdowling@jdmgmt.com</a></td>
</tr>
<tr>
<td>HEALTHCARE</td>
<td>Sultan Latif&lt;br&gt;DOE Better Buildings&lt;br&gt;202-287-1829&lt;br&gt;<a href="mailto:sultan.Latif@ee.doe.gov">sultan.Latif@ee.doe.gov</a></td>
<td>Samantha Stafford, JDM&lt;br&gt;Account Manager&lt;br&gt;703-639-4265&lt;br&gt;<a href="mailto:sstafford@jdmgmt.com">sstafford@jdmgmt.com</a></td>
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<td>John Jameson, ICF&lt;br&gt;Account Manager&lt;br&gt;303-792-7828&lt;br&gt;<a href="mailto:john.jameson@icfi.com">john.jameson@icfi.com</a></td>
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<td>HOSPITALITY</td>
<td>Andrew Mitchell&lt;br&gt;DOE Technology Teams Coordinator/Hospitality Sector Lead&lt;br&gt;202-287-1578&lt;br&gt;<a href="mailto:Andrew.Mitchell@ee.doe.gov">Andrew.Mitchell@ee.doe.gov</a></td>
<td>Samantha Stafford, JDM&lt;br&gt;Account Manager&lt;br&gt;703-639-4265&lt;br&gt;<a href="mailto:sstafford@jdmgmt.com">sstafford@jdmgmt.com</a></td>
</tr>
<tr>
<td>RETAIL, FOOD SERVICE &amp; GROCERY</td>
<td>Holly Carr&lt;br&gt;DOE Partnerships&lt;br&gt;Retail Sector Lead&lt;br&gt;202-287-1409&lt;br&gt;<a href="mailto:holly.carr@ee.doe.gov">holly.carr@ee.doe.gov</a></td>
<td>Zach Abrams, ICF&lt;br&gt;Retail Account Manager&lt;br&gt;646-334-1174&lt;br&gt;<a href="mailto:zach.abrams@icfi.com">zach.abrams@icfi.com</a></td>
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<td>Sultan Latif&lt;br&gt;DOE Better Buildings&lt;br&gt;Food Service &amp; Grocery Sector Lead&lt;br&gt;202-287-1829&lt;br&gt;<a href="mailto:sultan.Latif@ee.doe.gov">sultan.Latif@ee.doe.gov</a></td>
<td>Cara Bastoni, ICF&lt;br&gt;Account Manager&lt;br&gt;703-225-2915&lt;br&gt;<a href="mailto:cara.bastoni@icfi.com">cara.bastoni@icfi.com</a></td>
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