**Advanced RTU Campaign: Decision Tree for RTU Replacements or Retrofits**

**Preliminary Screening**
- What is the general condition, age, and size of each RTU?
- Is the RTU a candidate for retrofit or replacement?

**General Condition**
- Fair-Good, Over 5 years Under 7 tons
- Fair-Good, Over 5 years Over 7 tons
- Fair-Good, Under 5 years
- Poor

**Remaining Useful Service Life**
- Over 5 years
- Over 7 tons

**Size**
- Under 7 tons

**Initial Inventory**
- Building name
- Space type
- Age
- Size
- Manufacturer
- Model
- General condition
- Maintenance history

**Detailed Inventory**
- Controls, Usage, Features

**Field Evaluation**

**Retrofit Analysis**
- Spec Retrofit

**Replacement Analysis**
- Spec Replacement

**Replacements or Retrofits**

**Evaluation and Analysis**
- What is the result of the field evaluation?
- Can a replacement be combined with other energy efficiency measures?
- Is the RTU properly sized?
- What is the predicted energy savings and ROI for retrofit or replacement and does it meet your requirements?

**Planning and Procurement**
- Do you need to hire engineering support or a service company?
- Which are the best RTUs for your applications?
- What is the predicted energy savings and payback?
- Do you need to include measurement and verification?

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