



Partnering with DOE to Engage Suppliers in Energy Efficiency

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Today

- Importance of Supply Chain Energy Efficiency
- Key Barriers to Working with Suppliers on Energy Efficiency
- Overview of the Better Plants Supply Chain Pilot Initiative
- Pilot Status and Next Steps
- Discussion

Importance of Supply Chain Efficiency

- Improving supply chain energy efficiency can lead to stronger, healthier suppliers and more stable prices for key inputs over time
- For many companies, the lifecycle energy and environmental impact of the products they make resides largely in their supply chains
- Pressure is growing from a corporate sustainability standpoint to address supply chain energy and CO₂ impacts

Key Barriers

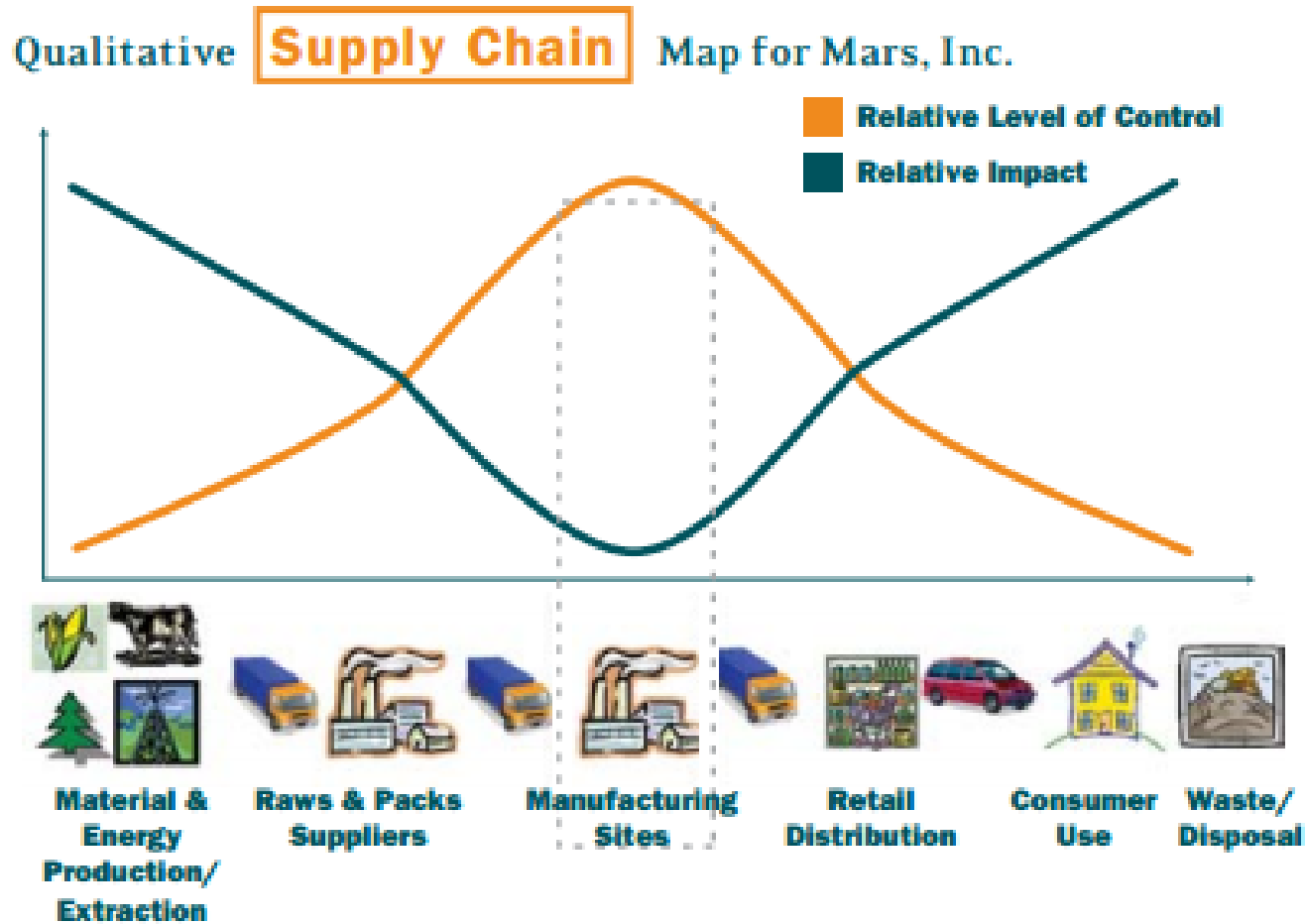


Image courtesy of Mars via Center for Climate and Energy Solutions

Key Barriers

Companies want to help suppliers improve energy efficiency, but ...

- Don't know exactly what to ask of their suppliers
- Would like to provide technical assistance, but lack the capacity to do so
- Want to be able to track performance, but don't want to be overwhelmed with supplier data

Better Plants Supply Chain Pilot

- Through this initiative, DOE will partner with participating suppliers to:
 - Join Better Plants
 - Set energy saving goals
 - Develop energy management plans
 - Track and report progress



Better Plants Supply Chain Pilot

Key benefits of this approach include:

- Existing partners can send their suppliers to an established national program with clear goals and metrics
- Suppliers can signal their commitment to energy efficiency and improve relations with customer company

Better Plants Supply Chain Pilot

Key benefits of this approach include (cont'd):

- DOE will manage collection and analysis of supplier data and provide participating partners a year-end report summarizing supplier progress
- Suppliers get technical assistance and national recognition from DOE
- Priority access to IAC assessments offered to qualifying suppliers

Pilot Status and Next Steps

- DOE is implementing this pilot with Legrand, North America and will likely announce a similar partnership with another company soon
- We would like to initiate at least three efforts this fiscal year
- Looking for greater than six suppliers of varying size in each pilot cohort
- If you are interested in participating, please talk to me

Discussion

- Are you currently working with suppliers on energy efficiency?
- Do we have the barriers right? If not, what are the main challenges you face in advancing energy efficiency within your supply chains?
- Is the pilot focusing attention in the right areas? Will it be useful to your company?
- What else could DOE be doing in this area to help?

For more Information

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Better Buildings, Better Plants: <http://www1.eere.energy.gov/manufacturing/index.html>

AMO Technical Assistance Page:

http://www1.eere.energy.gov/manufacturing/tech_assistance/index.html