Plenary Keynote
Ernest J. Moniz, Secretary
U.S. Department of Energy
Plenary Keynote
Dave Danielson, Assistant Secretary of Energy Efficiency and Renewable Energy
U.S. Department of Energy
Reduced energy use by 24% across 47 Million square feet
Reduced energy use by 23%; new goal is 40% energy savings by 2020
Reduced energy use by 34% across 104 facilities including 19 manufacturing plants
Reduced energy use by 32% across 14 facilities including 5 manufacturing plants
New goal: An additional 20% by 2022
Invested more than $300 Million; doubling its $150M commitment; AFL-CIO Housing Investment Trust has invested $500M
Goal Achiever

Invested more than $570 M in energy efficiency & distributed generation projects
Placed more than $100 M in energy efficiency insurance financing
More than $430 M in energy efficiency financing to governmental, commercial, industrial and educational customers
### Commercial Partners
- Best Buy
- Cleveland Clinic Foundation
- CommonWealth Partners
- Forest City Enterprises
- HEI Hotels & Resorts
- IHG (InterContinental Hotels Group)
- Kohl's Department Stores
- Lend Lease
- Macy's
- New York Presbyterian Hospital
- Parmenter Realty Partners
- Sprint
- Staples
- The Tower Companies
- TIAA-CREF
- University of Pittsburgh Medical Center
- Whole Foods Market
- Wyndham Worldwide

### Education Partners
- Alachua County Public Schools, FL
- Allegheny College
- Camas School District, WA
- Douglas County School District, NV
- Dysart Unified School District 89, AZ
- Fort Atkinson School District, WI
- Indian River Central School District
- Michigan State University
- Portland Public School District, OR
- Poudre School District, CO
- University of California, Irvine
- University of Utah
- University of Virginia

### State & Local Partners
- Arlington County, VA
- Atlanta, GA
- Beaverton, OR
- Clark County, NV
- Commonwealth of Massachusetts
- District of Columbia
- Denver, CO
- Fort Worth, TX
- Gillette, WY
- Hillsboro, OR
- Margate, FL
- Medford, MA
- Milwaukee, WI
- Pittsburgh, PA
- Rochester, NY
- Spokane County, WA
- State of Delaware
- State of Minnesota
- State of North Carolina
- West Palm Beach, FL

### Industrial Partners
- 3M
- Alcoa, Inc.
- Briggs & Stratton Corporation
- Cummins, Inc.
- Ford Motor Company
- General Motors
- HARBEC
- The J.R. Simplot Company
- Johnson Controls
- Legrand North America
- Nissan North America, Inc.
- Saint-Gobain Corporation
- Schneider Electric
- Volvo Group
# Partners Halfway or More to Savings Goal

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<td>• Volvo Group</td>
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</tbody>
</table>
Showcase Projects with savings 20% or more

- Alcoa
- City of Atlanta, GA
- Forest City Enterprises
- Legrand
- Ascension Health
- District of Columbia
- Kohl’s
- Lend Lease
- Macy’s
- Staples
- Spokane County
- State of North Carolina
- Tower Companies
- Transwestern
- University of Utah
Select Implementation Models

Cleveland Clinic Foundation
CLINICIAN ENGAGEMENT

Delaware State University
MOBILIZING CAPITAL

City of El Paso
ORGANIZATIONAL BUY-IN

CITY OF GILLETTE
CENTRALIZED SYSTEM FOR DATA ANALYSIS

HEI
PORTFOLIO –WIDE STANDARD OPERATING PROCEDURES

Saint-Gobain
INTEGRATING ENERGY EFFICIENCY INTO CORPORATE CULTURE

TIAA-CREF
VISIBILITY INTO ENERGY AND WATER USAGE
## Local Governments
- City of Atlanta, GA
- City of Austin, TX
- Cities of Boston and Cambridge, MA
- City of Chicago, IL
- City of Columbus, OH
- District of Columbia
- City of Houston, TX
- City of Kansas City, MO
- City of Los Angeles, CA
- City of Minneapolis, MN
- City of New York, NY
- City of Philadelphia, PA
- Cities of San Diego and Chula Vista, CA
- City of Salt Lake City, UT
- City of San Francisco, CA
- City of Santa Monica, CA
- City of Seattle, WA

## Companies
- Atlanta Gas Light Company
- Austin Energy
- NSTAR/Northeast Utilities
- Commonwealth Edison
- AEP Ohio
- PEPCO Holdings, Inc.
- Reliant (an NRG Company)
- Kansas City Power & Light Company
- Los Angeles Department of Water and Power & Southern California Gas Company
- Xcel Energy Inc.
- National Grid
- PECO Energy Company
- San Diego Gas & Electric Company
- Rocky Mountain Power
- Pacific Gas & Electric Company
- Southern California Edison
- Puget Sound Energy
Enterprise-wide Pathway
- 3M Company, 5 plants
- Cummins, 4 plants
- General Dynamics, 3 plants
- Nissan, 3 plants
- Schneider Electric, 8 plants
- Volvo North American Group, 3 plants

Ratepayer-funded Pathway
- Bonneville Power Administration
- Northeast Utilities
- Efficiency Vermont
Energy Savings Performance Contracting Accelerator

- City of Cincinnati, OH
- City of El Paso, TX
- City of Fort Worth, TX
- City of Houston, TX
- City of Newark, NJ
- Philadelphia School District
- State of Alabama
- State of Colorado
- State of Connecticut
- State of Hawaii
- State of Illinois

- Commonwealth of Massachusetts
- State of Michigan
- State of Minnesota
- State of New Mexico
- State of North Carolina
- Commonwealth of Virginia
- State of Washington
- The Virgin Islands